

# *“Don’t Panic...Buyers Are Coming”*

*This is a helpful reminder list of things to do just prior to showing your home to prospects.*

## *The Last Minute*

- Clear away any litter from in front of your house.
- Make sure all outside bikes, toys and gardening implements are in their proper places.
- Remove any pet debris.
- Garage is empty of vehicles and garage door is shut.
- (Winter) Snow and ice removed from sidewalks.
- Trash cans are not causing the garage to smell.
- Garage floor is swept.
- All lights are on in each room (and in the basement).
- Start a fire in the fireplace (if someone is home).
- No lingering odors in the house.
- Start coffee brewing in the kitchen.
- Turn on soft music in the living room.
- There is an unobstructed path through the house.
- Open all interior doors.
- Open the curtains and roll-up any blinds.
- The house is at a comfortable temperature.
- Vacuum and dust (if there is time).
- Close TV cabinet doors in the Living Room.
- Remove any glasses and plates of food from rooms.
- Put away any clutter in hallways, or on staircases.
- Make sure there is space in entry closet to hang coats.
- Remove any dead flowers from floral arrangements.
- If china buffet has interior lights, turn them on.
- Make sure kitchen appliances are spotless.
- Take out any kitchen garbage.
- Check that the pet “eating area” is clean.
- Clear the countertops.
- Put out new dish towels and tea towels (and placemats on the kitchen table).
- Clear all dirty dishes into the dishwasher.
- Personal items are hidden from view in the bathrooms.
- Put out new bathroom towels.
- Tubs and sinks are clean.
- Shower curtains are pulled back.
- Toilet seats are down.
- Beds are made.
- Clothing is put away.
- Personal items are put away off the bedroom dressers.
- Toys are picked up in children’s bedrooms.
- Turn off any televisions.
- Turn off any radios.
- Turn off dishwasher.
- Turn off washing machine and / or dryer.
- All “Finishing Touches” are in place.
- Don’t forget the pets.
- Don’t forget the children.
- Relax. Go somewhere and have fun.